

BIOPESTICIDES ACQUISITIONS

Prepared by:

CPL Business Consultants

Milton Park Innovation Centre, Abingdon, OX14 4RY, United Kingdom

Tel: +44 1865 257 252, info@cplconsult.com, www.cplconsult.com

STRATEGIES TO GROW YOUR BUSINESS

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In this case study, a global crop protection company engaged CPL Business Consultants to find potential acquisitions in biopesticides as part of its growth strategy.

This project was to identify biopesticides acquisition targets, to carry out preliminary negotiations and discussions, as appropriate, and to make recommendations about who and how to proceed. The client sought opportunities to acquire products or companies that had a good fit with its business model. Of the 41 companies initially investigated and approached, CPL shortlisted 7, making recommendations for the client's next steps.

Click here for a PDF of [the contents of the study](#) or look below for an outline.

BIOPESTICIDES ACQUISITIONS

Objectives

Method

- Initial Contact – Opportunity for Biopesticide Products and Companies
- Introduction to the Opportunity

The Biopesticides Acquisitions Targeting Process

- The Initial Approach
- The Responses

Potential Acquisitions in Biopesticides

- Introduction
- Company 1
 - Pluses and minuses
 - Our view
 - Recommendation
- Company 2
 - Pluses and minuses
 - Our view
 - Recommendation
- Company 3
 - Pluses and minuses
 - Our view
 - Recommendation
- Company 4
 - Pluses and minuses
 - Our view
 - Recommendation
- Company 5
 - Pluses and minuses
 - Our view
 - Recommendation
- Company 6
 - Pluses and minuses
 - Our view
 - Recommendation
- Company 7
 - Pluses and minuses
 - Our view
 - Recommendation

Biopesticide Companies

- 34 Biopesticide Company Profiles and Correspondence

30 Tables

CPL Business Consultants has worked on [opportunities in biopesticides](#) and acquisitions on a number of occasions, click here for an example of [another similar project](#). You can find examples of other [biopesticide projects](#) here. Have a look at our [PowerPoint Introduction](#) and [Brochure](#) describing deliverables, differentiators and case studies. [Eight case studies](#) can also be reviewed.